



SCOTTISH BRANCH NEWSLETTER WINTER 2010



OUR WORD OUR BOND
INSTITUTE OF
CHARTERED SHIPBROKERS

Chairman's Message

Trevor Boyes



Dear Members,

It is a pleasure to present our latest newsletter as your new Chairman, and I wish you all a happy new year and best wishes for 2010.

The Branch Committee is proud and pleased with the progress and development of the Branch over the past several years. This is thanks to the commendable efforts of our past Chairman, Mr. George Christie, and all members of the Committee. I thank all for passing the Branch to my Chairmanship in such a healthy condition.

The coming year promises to be another good one for us. Planning is well underway for the Annual Dinner to be held at the Sheraton Hotel, Edinburgh on the 9th April 2010. We would be delighted to see you all there. The annual golf day will be held again and is becoming a well attended event once again. Please try to come along as it promises to be a great day out.

I hope you enjoy our newsletter and please get in touch if you have any comments or suggestions.

New Members Welcome

Following the successful completion of their qualifying examinations and approval by the Committee the following new members have joined the Scottish branch:

Helen Bancewicz, GBLT Shipmanagement, Glasgow.

Carol MacGinty, GBLT Shipmanagement, Glasgow.

Maria Linzey, GBLT Shipmanagement, Glasgow.

Sarder Haque, V.Ships, Glasgow

Imran Khan, V.Ships, Glasgow

Branch membership now stands at 90 made up as follows:

Fellows:	18
Members:	29
Retired:	7
Life:	35
Affiliate:	1

Education / Students

John Watt



April sees the Scottish branch hosting the annual examinations of the Institute of Chartered Shipbrokers once again.

After surviving last years live fire evacuation at the Teachers Building, Central Belt students will sit this years exams at the Glasgow College of Nautical Studies. The Scottish branch have actively been fostering a closer working relationship with the college and the transfer of the exams to their facility is a logical step towards furthering this burgeoning relationship.

Students based in the North and Northeast will sit the exams at the premises of Aberdeen Harbour Board. Last year the students were fortunate to sit the exams at the futuristic new harbour control building which offers panoramic views over the harbour entrance and the North Sea, which must in itself be a distraction of sorts to the students.

The invigilators are the unseen heroes of the exams and much credit must go to Allan Cairnduff and John Lees for their patience and consistent approach over the past few years.

The committee is also very grateful to Aberdeen Harbour Board and the Glasgow College of Nautical Studies for the use of their facilities.

Last year the branch offered to subsidise Scottish student wishing to attend the prep weekend on Teeside and it is the intention to repeat the offer this year. This years dates are 20th - 21st March.

For details or to reserve a place contact Graeme Nimmo on 01382-454159 or email ukiz@ics.org.uk

Scottish Branch Annual Dinner

Alastair Tear



This years dinner will be on Friday 9th April and by popular demand we are returning to the Edinburgh Sheraton Hotel.

Speakers will include Roger Lockwood of the Northern Lighthouse Board and well known after dinner speaker, journalist and footballer, Sandy Strang.

The committee is pleased to confirm that it will again host a table for students and we look forward to meeting them on the night.

Details and tickets for the Dinner priced at £55 are available from Alastair Tear on Tel 0141-221-7845 or email: dinner@icsscotland.org.uk

Winter 2010

Federation Council

Graeme Nimmo



On 17th September 2009, Federation Council held a full meeting in London hosted by Clarksons PLC and, as usual, a very full and comprehensive working agenda was covered. The meeting was preceded by the Council's AGM at which time Barry Stokes FICS, Director of Clarksons Port Services, assumed the role as Chairman from Derek Johnson MBE FICS. In addition to a change of Chairman, the Council also welcomed three new members namely Matthew Good MICS, joint managing Director of John Good Shipping Ltd, Kevin Cool, Inchcape Shipping Services's UK General Manager and Seb Gardiner FICS, Managing Director of Ellesmere Port based Quality Freight Ltd.

In all Company membership of the Institute of Chartered Shipbrokers stands at 105 and this membership is estimated to represent approximately 85% of all vessels arriving to and departing from UK ports.

Institute Company Members take advantage of a wide range of benefits including being represented at the highest Government levels, accredited collectors of light dues, authorising EUR1 & ATR documents as well as membership of FONASBA and ECASBA.

For further details regarding becoming a Company Member, please contact Graeme Nimmo FICS at federation@ics.org.uk or call 01382 - 454159.

Golf Outing

George Christie



Once again the Branch held a very successful Golf Day in 2009. Our chosen course recommended by Bill Cameron was Callander Golf Club and the event was held on 10th September 2009.

Many of the ICS Branch Members and Companies invited their clients/guests to the event and although we did encounter some late cancellations we had a total of 18 participants from various businesses all over Scotland.



It was also very pleasing to see that one of our students also took part in the event and hopefully the numbers attending will increase down the years.

As in previous years the day proved to be a great success and we were blessed with good weather after all the rain that had fallen in the preceding weeks.

Our catering this year was a la Gordon Ramsay style and we had a delightful soup and sandwiches course on arrival, followed by a delectable High Tea menu which preceded the prize-giving afterwards.

The 2009 champion was Mr Kenny Petrie (Our Golf Secretary!!!) but I can assure the readers the scores were very ably scrutinised and vetted by Mr Bill Cameron.

There were various other prizes for longest drive and nearest the pin although it's decided that this year we would not have a 'booby' prize which brought some relief to the other 17 competitors.

We are now planning this year's event which will again take place in September and we are currently vetting suitable courses in the central belt (flat course preferred).

Further details will be advised in due course.

Scottish Branch Seminar



The seminar on the subject of An Integrated Career in Shipping held at the Radisson Hotel in Glasgow on 8th October attracted an audience of 82 people from all sectors of the shipping industry. We are indebted to the four speakers who ably addressed different aspects of the subject.

Colin McMurray, Director of Clyde Marine Training, spoke of his company's success in attracting larger numbers of cadets into the Merchant Navy, Mary Irwin, Head of Learning and Development at V.Group, explained how the shipmanager was fostering a culture of an integrated ship/shore based career, Ian McMahan, Head of Aerospace, Defence & Marine at Scottish Enterprise, gave a presentation on the input from his agency to encourage and support a healthy Scottish shipping sector. The closing speaker was ICS Director Alan Phillips who gave an overview of the Institute with emphasis on the training and personal development provided for shore based personnel.

The evening concluded with a buffet which gave the participants an opportunity to network after the event. Special thanks also goes to Scottish Enterprise, V.Group and Witherbys Publishing who sponsored the event.

Witherbys, who produce the Tutorship course books, also attended on the evening with a range of their publications.

Another seminar is planned for this autumn on a subject yet to be finalised.

Around the Coast



FORTH The big news in 2009 was the re-establishment of Scotland's only continental ferry link when Norfolk-line re-commenced services from Rosyth to Zeebrugge with the RoRo vessel *Scottish Viking*. First Minister Alex Salmond welcomed the boost the service would give to the Scottish economy and Charles Hammond, Group Chief Executive of Forth Ports commented that "Utilising the *Scottish Viking* will make freight journeys faster and more efficient and this in turn will deliver significant environmental benefits".

Before the year was out came news that Danish ferry operator DFDS had bought Norfolk Line but hopefully this will have no impact on the service.

In January the service received a major boost when Mazda announced that it would ship all Scottish imports, up to 6000 vehicles per annum, into Rosyth.

Meanwhile Stagecoach confirmed mid January that the long-awaited hovercraft passenger ferry service between Edinburgh and Fife is set to become a reality within the next two years. Successful trials were held two and a half years ago and now £14 million has been secured to enable plans to go ahead for a service linking Portobello and Kirkcaldy.

If the service gains the necessary approvals it is hoped that up to 900,000 people a year will make the 18 minute crossing.

Two previous attempts to operate hovercraft services in Scotland proved unsuccessful. In 1965 Clyde Hover Services ran two Westland SRN6 craft on a variety of routes and in 1970 the Caledonian Steam Packet Co experimented with a Hovermarine HM-2 craft.

CLYDE It seems nowadays that port operations are inextricably linked to property development so it should come as no great surprise to learn that Greenock's historic James Watt Dock has been earmarked for a £180 million urban regeneration plan. Consent has been approved in principal for the plan which involves 1000 homes, 12,000 square metres of retail, a 100 bed hotel plus a marina.

The old sugar warehouse is set to be transformed into a yacht club and visitor centre.

What the old shipping hands would make of all this one can only imagine.

EAST COAST WINDFARMS The salvation of all and the bane of many it seems that we will not avoid their presence in Scottish waters.

The Crown Estate has unveiled plans to develop almost 5GW of offshore wind energy off Scotland's east coast. Two consortia have been successful in bidding to develop offshore wind zones off Scotland. EDP Renovaveis and Sea Energy will develop a zone in the Moray Firth while Seagreen Wind Energy Ltd has secured the right to develop a zone in the Firth of Forth.

It is doubtful that all those engaged in shipping will share the politician's euphoria.

There are plans to construct a wind farm off Aberdeen Bay causing concern about how this will impact on the large volume of shipping using the port.

The presence of a large windfarm NE of the harbour entrance will cause traffic to converge into a narrower corridor increasing the risk of collision. Worryingly the proponents of the scheme have been reticent to engage with the port authority. Even worse there are fears that the ambitions of a certain Mr Trump may dictate against moving the location further north. Better to increase the hazards to shipping than spoil the golfers' seawards vista ?

LERWICK Lerwick Port Authority have announced that 2010 port charges will be held at last years level.

They have also announced the award of a £1.6 million contract to upgrade the mooring facilities at Holms-



garth terminal (pictured) which is used by Northlink Ferries for their Orkney/Aberdeen services.

The improvements will facilitate easier mooring and enable larger vessels to be handled in future.

Northern Marine University

One of the most interesting discoveries made during last year's marketing campaign was the initiative by several European education providers and maritime organisations to collaborate in the formation of a programme of marine education.

Under the banner of the Northern Marine University the group's vision has much in common with the goals of the ICS. Its objective is to deliver teaching and qualifications to the European maritime business sector and to this end a curriculum of maritime, port and short sea shipping related teaching modules is currently being developed.

The overriding aim of the project is to establish a sustainable alliance between industry and educational institutions to meet the educational and Continuing Professional Development (CPD) needs of the maritime industry in the North Sea region.

One of the principal stakeholders in the consortium is the Transport Research Institute of Edinburgh Napier University and an interesting meeting was held with its Director, Professor Kevin Cullinane.

Kevin is well acquainted with the ICS and it is hoped that some of our course material could be used in their modules. The advantage of this would be that there might be an opportunity for Scottish students studying for the ICS exams to participate in lectures and seminars held in Edinburgh.

The idea of holding a joint seminar was also raised and we hope to progress this and other initiatives with Napier during the course of this year.

For more information go to: www.nsr.nm-ni.eu

Winter 2010

Marketing Update

Tony Young is working on a part time basis for the Scottish Branch



During 2009 I made some 46 visits to shipping related companies and organisations mostly located in Glasgow, Aberdeen, Grangemouth and Edinburgh. I was fortunate in that Federation Manager Graeme Nimmo accompanied me on the majority of these visits as he was able to explain the machinations of the ICS. Graeme has been an examiner for many years and was thus also in a position to explain in detail the various course syllabuses and the exam procedures.

A marketing spreadsheet has been compiled and the list of Scottish shipping companies and organisations now stands at 220.

As a result of company visits several students enrolled to sit the ICS exams. There was considerable interest in the new Offshore course but regrettably the course will not be available until later this year although experienced students will be able to sit the exam in April.

Relationships have been forged with several important organisations eg The Nautical Institute, Glasgow Nautical College, and Scottish Enterprise.

We had an interesting meeting in December at Napier University, Edinburgh which has a transport research department. (see separate article)

Visit to Aberdeen Port Control



On the 26th August last year nine ICS members were conducted around Aberdeen Harbour's award winning port control.

Built at a cost of £4.5 million the centre, which is designed to reflect a traditional Scottish lighthouse, was commissioned in September 2006 replacing the Roundhouse which had been in operation for more than 200 years.

After an excellent presentation on the activities and operation of the port, Operations Director & Harbour Master Ray Shaw gave us a tour of the building during which members were introduced to some of the port controllers. This afforded a good opportunity for some of the agents present to meet for the first time some of the port personnel with whom they speak regularly but had never met.



For most of us the highlight of the visit was being let loose on the vessel simulator used to train port employees and third party personnel. Manoeuvring a supply vessel in close proximity to an oil rig seemed easy until Ray adjusted the simulator to replicate a Force 5. A collision quickly ensued while several visitors became seasick and had to shut their eyes.

Committee Matters



The Scottish branch AGM took place in the Institute's Dundee offices on 15th December.

The outgoing Chairman, George Christie presented his annual report in which he noted a resurgence of interest and activity within the branch, making specific reference to the re-introduction of the annual golf event, the recently held seminars and the marketing effort.

He congratulated the five Scottish students (see page 1) who successfully passed their exams last year and welcomed them as new branch members. He particularly commended Carol McGinty who was also an Institute prize winner.

Next on the Agenda was the confirmation of committee members and Trevor Boyes was unanimously voted in as the next Chairman.

The only other committee change was the appointment of Graeme Nimmo as Secretary in lieu of Ewen Henderson who resigned due to work commitments.

After it was agreed to re-appoint our existing auditors, Cowan and Partners, George handed the reins over to Trevor Boyes who assumed the Chairmanship and conducted the final branch meeting of the year.

The meeting covered the usual topics of finance, membership, education, marketing, and included detailed discussion relating to the arrangement of future events eg annual dinner, golf outing, & seminar.

All members are welcome to attend branch meetings and have a say in the running of the branch. If you wish to be notified of future meetings contact any committee member.

The current committee comprises:

Trevor Boyes, FICS - Chairman
chairman@icsscotland.org.uk

George Christie, FICS - Immediate Past Chairman
george.christie@gacworld.com

Richard Alexander, FICS - Finance
treasurer@icsscotland.org.uk

Alastair Tear, FICS - Dinner Secretary
dinner@icsscotland.org.uk

Graeme Nimmo, FICS - Federation/UKIZ, Secretary
Federation@ics.org.uk

John Watt, FICS - Education Officer
education@icsscotland.org.uk

Tony Young, FICS - Marketing
development@icsscotland.org.uk

Irvine Murison, FICS agency@kinnes-shipping.co.uk

Helen Bancewicz, MICS Student Representative

Brian Dooley, MICS briandooley@fastmail.fm