

THE INSTITUTE OF CHARTERED SHIPBROKERS
(Promoting professionalism in commercial shipping worldwide)

Irish Branch



ICS IRISH BRANCH NEWSLETTER

Edition August 2011

Dear Members and Students

Have we survived the summer? Summer, summer what summer? If we still get some sort of summer, we have enclosed the N.S.O.P. for a better BBQ experience at the end of this newsletter.

Headlines in world news during these past months are mainly focused on Economics in the Euro zone. Ministers in Brussels are discussing how to help the countries which have financial problems. How many billions should the EU pump into weak economies?

Perhaps we can give them the solution to the crisis in Greece, Portugal and Ireland. Its not rocket science, actually far away from existing economic models, but really it will work and we will all enjoy it. Because it's new,

odd and not tried before, and definitely it's not an idea which should be dropped into the bin straight away.

It's simple: The ministers in Brussels should instruct all the citizens of the European Countries to only go on holiday (if you go) in either Greece, Portugal or Ireland.

Lets take Ireland for example, say if an extra 10 million people will visit our country for their annual holiday, each for an average of say 14 days, spending each some euro 100.- per day on accommodation, travel, food/drink, excursions and souvenirs and what else..

Look what a boost to the Irish economy this will give !!

10 million people x 14 days x euro 100.- = 14 Billion Euro extra pumped into the Irish economy on an annual basis. All hotels, B+B's, campsites and other accommodation will be full. Most of these monies will be spent locally. This idea is about creating jobs, which means more income to Irish families which creates more spending locally. Less unemployment also means less expenses for Irish Government but also more tax revenues, and so on...

Boost your income and cut your expenses. Isn't that what is required nowadays by the European Commission. Well, this is the solution (and I won't charge 1.25% commission for it.).

Same applies for Greece and Portugal. And this is only basis 10 million out of the multi million number of citizens of the European Community making their choice for Ireland.

And all are enjoying a lovely happy holiday.... Don't forget to send a postcard !!

But,

we are only humble servants to the Maritime Industry - what do we know about global economics ?

Here is a quick review of the contents of this newsletter

[Chairman's Review](#) - Our Chairman Mr. Bill Lynch looking back to the ICS Centenary Dinner in London and

looking forward to all the challenges ahead of the Irish Branch

[Member's News](#) - No news, but hopefully in the next edition of our newsletter you are able to share your interesting information with all of us

[Website](#) - Dinner/Golf and Education info all on-line. 'Keep surfing' for news on your own Institute website!

[Irish Branch Dinner](#) - Looking forward to our Centenary Dinner on the 30th September 2011 in Dublin Castle. Book early to avoid disappointment. Summary further down below.

[Education](#) - a summary/update from our Education Officer

[Seminar](#) - new seminar being lined up. Keep eyes and ears open for more information due to come out soon.

[Committee Member Mr Darragh Staunton](#) - reveals here his history in shipping and his work for the committee of the Irish Branch and why he is still in shipping

[Old Newsletter](#) - an article from the old shoebox

[Barbeque Procedures](#) - just in case summer still intends to arrive this year ahead of Christmas, 'New Standard Operating Procedures' have been released by Health & Safety

But first, please stand up for our Chairman, Mr Bill Lynch

[Chairman's Review](#)

Fellow members,

The early months of the year as far as London was concerned were spent focusing on seeking a new Director to succeed the late Alan Phillips. Following advertising and using the services of Spinnaker Consulting it has just been announced

this week that the successful candidate is Ms Julie Lithgow. Amongst other qualifications Julie holds a BSc in Maritime Law from the University of Plymouth and has a significant track record within the maritime industry as well as senior management experience within both the regulatory and commercial sectors. She will join the Institute during September and further details will be circulated in due course.

At the Centenary Dinner in London in May I was joined by seven fellow members to represent the Irish Branch. Held at the National Maritime Museum, it was an ideal location and a great success. However using waterborne transport from Westminster to Greenwich was obviously an excellent concept for a fine weather evening but did not take account of the thunderstorm experienced as we were departing and again on landing for a ten minute walk to the Museum. However our intrepid travelers made light of the weather and as you can imagine enjoyed a fair bit of craic on what turned out to be a most enjoyable evening.

As you are aware the IMDO annually publish the Irish Maritime Economist being a very impressive summary of National and International Trade Statistics which is very well regarded. This year I was asked to provide a Foreword which I was happy to do to emphasize our role in the Industry.

There is currently also a move developing for all Irish Maritime interests to form a liaison group to provide a common agreed approach to Government on major policy issues and we are participating as we believe such a move is long overdue. In the UK a similar movement has emerged with the Motto "An Island Nation needs a Vibrant Maritime Industry".

Once again our indefatigable Education Secretary has been successful in encouraging more candidates to sit for our exams with outstanding results as she will relate.

Finally we hope to see as many as possible of you all at our Annual Centenary Dinner on 30th September in the prestigious surroundings of Dublin Castle.

Kindest regards,
Bill Lynch.

Website

Recently some further updates have been added to the site, for example information about Education and Dinner/Golf news. Any further news is most welcome.

website@icsirishbranch.ie is the address to bookmark

Irish Branch Dinner

2011 CENTENARY DINNER and GOLF OUTING/30th September, 2011

As this is the Institute's Centenary Year and the Dinner is being held in the prestigious DUBLIN CASTLE it is expected that demand for tickets will be very high this year. For your information, on the Irish Branch website you will find background information on Dublin Castle.

Please note that we have reserved a limited number of rooms at the D4Berkeley Hotel in Ballsbridge so recommend that you make your reservations with the hotel (quoting Chartered Shipbrokers) at your earliest convenience.

This year's Golf Outing will be held in Elm Park Golf Club.

As you are aware the Irish Branch has been very successful over the last number of years in promoting education for our students. (This year we had 5 students who completed the Foundation Diploma, 5 students who completed the Advanced Diploma, 5 students who have now fully completed their Professional Qualifying Exams and are therefore eligible for Membership of the Institute.)

The funds raised through our Golf Outing provide essential support to our Educational Programme so your support, either by entering a team, sponsoring a tee box or making a donation will be greatly appreciated.

If you require any further information I can be contacted on 087 6566610.

Looking forward to meeting you and your colleagues on the 30th September.

Education

ANOTHER RECORD YEAR FOR THE IRISH BRANCH STUDENTS!

Our annual examinations were held in April, 2011 and once again we had high numbers of students registered for the exams this year - 33 students in all. Of these, 5 successful completed the Foundation Diploma, 5 successfully completed the Advanced Diploma and 5 have now fully completed all their examinations and we look forward to welcoming Derek Dunne, Kim Jones, Federico Rosen, John Cousins and Mark Walsh as Members of the Institute very shortly. In addition to these we also have many more students who successfully completed part of the qualifications.

Overall the Irish Branch had a 78% pass rate.

Well done to all the students!!!

Not resting on our laurels we are now taking applications for this years Courses at Dublin City University (please see attached Flyer and Registration Form). These Courses are suitable for candidates who wish to take the Foundation Diploma or Advanced Diploma as well as students who are working on their PQEs (Professional Qualifying Examinations). Subjects covered are Introduction to Shipping, Shipping Business, Port Agency, Liner Trades and for the first time Economics of Sea Transport & International Trade.

Classes start on Saturday, 17th September at 1030 hours and will run until next April. The courses are run on Saturdays (One Saturday each month) so that there is no disruption to your normal daily business.

Candidates who are interested these Courses or who have any general enquires on the Institutes education programme please register by 1st September with our Education Officer, Mrs. Hilary Park at education@icsirishbranch.ie or phone 087 6566610.

Seminar

The Committee is working hard to host another seminar on the 30th November 2011 in the morning followed by a light lunch. This event will be sponsored by ITIC. Subject of this seminar will be

- Agency Negligence and Loss Prevention

Further information will be communicated to you in due course (and put on our website) together with the location and costs.

But worthwhile to already put this date in your diary.

Committee Member Mr Darragh Staunton

Branch Member : 2005 to date.

Member of Federation Council : 2004/2008

Chairman of the Irish Branch : 2007/2009

Greetings from sunny Limerick.

As with many of the shipping fraternity, I have spent almost my entire career kicking gangways, mostly in or about the Shannon Estuary. Over the years, despite the long hours, tight deadlines and challenging fiscal conditions I have found the shipping business to be just about bearable. So if you are starting out, run - don't look back and you will no doubt enjoy a happier life.

Of course I am mostly kidding.

Ours is a small community, one where in the words of an infamous Irish front row, "it's sometimes a lot easier to get on the team, than off '. One can only assume the reason so few people leave the shipping industry is that despite some drawbacks, as a career option, it is ultimately interesting, challenging and rewarding.

My time with the 'Institute' is outlined above, and while my initial involvement necessitated a considerable amount of let's say 'encouragement', the experience has been very rewarding. The knowledge gained through the ICS professional syllabus has been of enormous benefit in my daily office life, but this has been considerably enhanced through my involvement with various committees of the ICS Irish Branch and indeed Federation Council in the UK. There is no substitute for the varied discussions held on shipping topics sometimes well into the evening - the knowledge seems to *rub off* and we are all greatly indebted to the likes of Gordon McMillan FICS and our current chairman Bill Lynch FICS for the experience and enthusiasm they continue to bring, never far from the helm of the Irish Branch.

We have, in recent years, been very successful in promoting the message of the ICS in Ireland. This work will continue unabated and it is our goal to build on the great results of recent years, and to continue to promote the Irish Branch message '*professionalism through education*'.

"If you want to build a ship, don't drum up people together to collect wood and don't assign them tasks and work, but rather teach them to long for the endless immensity of the sea"

Antoine de Saint-Exupery

OLD NEWSLETTER

We have been able to lay our hands on a 'previous' Newsletter dating back to August 1985. The old archive being opened shows us Issue 3 of Broadside (the name of the Newsletter in that time).

There unfolds a 16 page edition of a newsletter. First thing my eye catches is 'Hmmm of course, no computer/word processor at that time'. Yes dear Members, all 16 pages were typed on such an old fashioned typewriter. At the end of each line, give it a swing back to go to the next line.

It must have taken ages to complete all that. But nevertheless, a great piece of work/art and certainly a source of inspiration to share with you. Believe you me, with the modern aids of computers and word processors, it still takes a lot of time compiling a newsletter like this.

Before giving you a few extracts from this masterpiece, would there be anybody who has another 'old' copy of Irish Branch newsletters somewhere in a bottom tray, or safely archived and wish to share with all of us ? Please send it to website@icsirishbranch.ie. We really appreciate any input here. Are Issue 1 and 2 still out there? And does anybody know if there were any Issues 4 upwards ?

As you have seen above, we will now give a few highlights from Broadside Issue 3 ?

Back in 1985 the Chairman of the Institute Irish Branch was Mr Bill Lynch and one of the valued committee members was Ms Hilary Hardie. Both are still committee members. Only Hilary is now disguised as Mrs Hilary Park. It speaks for itself that they both are still dedicated Institute Committee Members and giving their best for the Irish Branch.

Did you know the 1985 Shipbrokers Dinner was held on Friday the 18th October 1985 in the Hibernian United Services Club, Dublin? On another page in the newsletter we can read that, as numbers for the dinners are increasing, a subcommittee was formed to check on venues which can cater for up to 150 people.

On the education front we can read that back in 1985 the Irish Branch had organized its own lectures and programme of seminars. London was aware of the good work being done by the Education sub-committee under Miss Hardie.

2009 saw 43 students taking exams. 1985 saw 21 students applying to sit exams. The closing paragraph revealed there was a general mood of optimism following the examinations. Most of the students seem to have put in a lot of hard work and it was hoped their efforts would be justly rewarded with good results in August.

We can also read that a student answering to the name 'Lune E' had good hope on passing the exams. A quick look at his

papers where some abbreviations needed to be explained revealed the following answers:

DWAT - Don't Waste Any Time

DWCC - Dirty Wheat Compensation Claim

DWT - Dry Working Time (no liquid refreshment time for the stevedores allowed)

VLCC - Very Light Cargo Carried

As the newsletter did not give a clear answer, we have to suggest there is an element of doubt whether 'Lune E' passed the exams. After all we all know that DWCC stands for Dinner With Chicken Curry and DWAT means Drinks Without Alcohol Taxation!!

In 1985 there were Congratulations

To Mr Gerry O'Kelly on his success in Part 1 of the Qualifying Examination of the Chartered Institute of Transport in Ireland. Gerry also had a further cause for celebration but his little secret will remain with us unless he wants to tell you himself.

(2011: Could Gerry reveal this secret to us all please ?)

To Mr Des Jennings on his re-election as President of the Irish Ship Agent's Association and also to his hard working committee on their re-election for the coming year.

To Mr Niall McGovern BL on his re-election as President of the Irish Maritime Law Association at its recent A.G.M. held in Dublin. Also to his new committee may they keep up the Trojan work in the legal affairs of Irelands Maritime interests.

To Miss Mary Gallagher on her new appointment. Mary, who will be leaving the Chartered Institute of Transport in Ireland at the end of August has been very active in arranging meetings between the education officers of a number of bodies engaged in the wider transport field and has given the ICS Irish Branch plenty of advice and assistance on many matters. Good luck to Mary in her new career as a transport consultant.

Please let us know if you also have Congratulations to make to a colleague or somebody you know in our shipping

industry so we can share this through our website at www.icsirishbranch.ie .

Back in 1985 the education sub-committee decided to have a reception for Students to unwind after their examinations. Sponsors and lecturers were also invited and a total of 28 were present in an informal setting. Chairman Mr Bill Lynch paid tribute to the Education Sub Committee (Ms Hardie, Mr O'Kelly and Mr O'Reilly) for their efforts over the year and thanked the lecturers who had given their time and expertise to help students over the year.

We can read that :

The cocktail reception provided students with an opportunity to find out the answers to all the tricky questions which they suspected they had answered correctly but yet had a nagging doubt and also those nasty one to which answers were very hard to come by. Some lecturers were no doubt glad they were not sitting the examinations again.

N.S.O.P. for Barbeque

New Standard Operating Procedures have recently been released for a safer, healthier 'Barbeque Experience'

We are in the middle (or still about to enter) the BBQ season. Therefore it is important to refresh your memory on the etiquette of this sublime outdoor cooking activity.

When a man volunteers to do the BBQ the following chain of events are put into motion:

Routine...

- 1) The woman buys the food.
- 2) The woman makes the salad, prepares the vegetables, and makes dessert.
- 3) The woman prepares the meat for cooking, places it on a tray along with the necessary cooking utensils and sauces, and takes it to the man who is lounging beside the grill - beer in hand.

4) The woman remains outside the compulsory three meter exclusion zone where the exuberance of testosterone and other manly bonding activities can take place without the interference of the woman.

Here comes the important part:

5) THE MAN PLACES THE MEAT ON THE GRILL.

More routine...

6) The woman goes inside to organize the plates and cutlery.

7) The woman comes out to tell the man that the meat is looking great. He thanks her and asks if she will bring another beer while he flips the meat

Important again:

8) THE MAN TAKES THE MEAT OFF THE GRILL AND HANDS IT TO THE WOMAN.

More routine...

9) The woman prepares the plates, salad, bread, utensils, napkins, sauces, and brings them to the table.

10) After eating, the woman clears the table and does the dishes.

And most important of all:

11) Everyone PRAISES the MAN and THANKS HIM for his cooking efforts.

12) The man asks the woman how she enjoyed 'her night off', and, upon seeing her annoyed reaction, concludes that there's just no pleasing some women.

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That's all for now folks !!

Have a nice 'summer' and see you all on the 30th September in Dublin Castle